# General Management – Product Manager

Role summary for potential applicants

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| Advertised Job Title**:** | Product Manager – CSIRO BD&C, Agriculture and Food |
| Reference Number**:** | 59524 |
| Classification**:** | CSOF6 |
| Salary Range: | A competitive salary arrangement will be offered including up to 15.4% superannuation |
| Location**:** | Canberra (preferred), Brisbane, Melbourne |
| Tenure: | Specified term of approximately 2 years 4 months (ending 30 June 2021) |
| Relocation assistance**:** | Will be provided to the successful candidate if required. |
| Applications are open to: | Australian Citizens Only  Australian Citizens and Permanent Residents Only   * All Candidates |
| Functional Area**:** | General Management |
| % Client Focus - Internal: | 40% |
| % Client Focus - External: | 60% |
| Reports to the: | Director Business Development & Commercial, Agriculture & Food |
| Number of Direct Reports: | 0 |

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| **Role Overview:** |
| Future Science Platforms (FSPs) are a major new CSIRO initiative. FSPs are multi-year investments in frontier science that will reinvent and create new industries for Australia. [Digiscape](https://research.csiro.au/digiscape/) is the FSP that is creating next-generation decision tools to transform the agriculture and land management sector. To achieve this aim, Digiscape is bringing to bear cutting edge climate science; new sources of locally and remotely sensed data; informatics for agro-ecosystems; rigorous analysis of uncertainties; and innovation in both the ICT and social dimensions of systems integration.  The Product Manager will use their broad range of skills, tech/domain knowledge and networks to develop product strategies and roadmaps for a set of land-sector decision tools and for selected information technologies that underpin them. Digiscape is planning to achieve a range of commercial, environmental and social outcomes and the product strategies will reflect these aims. The Product Manager will work closely with research and development teams through the product lifecycle, including early stage prototypes, Minimum Viable Products (MVPs) or achieving any other outcomes that support Digiscape’s outcome strategy. The Product Manager will also work with Business Development and Commercialisation specialists to develop partnerships with other organisations to develop and maintain mature products. |

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| **Duties and Key Result Areas:** |
| * Undertake market and competitor reviews in areas of strategic importance to the Digiscape FSP. * Undertake primary customer research. * Articulate customer problems. * Plan, develop and implement roadmaps underpinning current and future product development. * Take the lead in preparing market and product requirement documents. * Provide advice and support to research teams around methodologies and approaches for identifying product/market fit. * Work with development and research teams during design/build phases of products. * Build trust-based and collegial relationships with relevant internal and external stakeholders and encourage cross-project business collaboration. * Communicate effectively and respectfully in the interests of good business practice, collaboration and enhancement of CSIRO’s reputation. * Champion and communicate product management capability across CSIRO. * Adhere to, promote and encourage the spirit and practice of CSIRO’s Code of Conduct, Health, Safety and Environment plans and policies, Diversity initiatives, and Zero Harm goals. * Any other duties within the scope of this position that may arise from time-to-time, for which the incumbent holds the skills and abilities to perform. |

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| **Selection Criteria:** |
| *Under CSIRO policy only those who meet all essential criteria can be appointed*  ***Pre-Requisites:***   1. **Education/Qualifications:** Relevant tertiary qualifications in computer science, engineering, agriculture, environmental science or business management, or equivalent skills, knowledge and experience. 2. **Licences & Certificates:** A current Australian ‘C’ class (motor car) licence or equivalent.   A current National Police Clearance, or ability and willingness to obtain.   1. **Travel:** Willingness and ability to travel to interstate and international locations (approx. 1-3 trips per month, on average). 2. **Communication: Outstanding communication skills, evidenced by superior reporting, presentation and negotiation abilities, including effective targeting of both** technical and non-technical audiences**.** 3. **Behaviours:** A history of professional and respectful behaviours and attitudes in a collaborative environment.   ***Essential Criteria:***   1. Demonstrated track record in product management and translating research to meet market needs engaging high-value, high-tech solutions and outcomes. 2. Outstanding ability to engage with a broad range of external and internal stakeholders and identify key problems and user-needs. 3. Proven ability to influence cross-functional teams to achieve high-impact outcomes and build a high-performing, collaborative and cohesive environment. 4. Deep knowledge and skills around new technologies and the tech sector with a strong track record in technology innovation. 5. A flexible approach with strong ability to manage periods of change, uncertainty and conflict**, including identifying and promoting opportunities arising as a result of the change.** 6. Proven ability to anticipate and manage significant issues, often in ambiguous situations, by evaluating and interpreting complex information and developing creative solutions and contingencies.   **Desirable Criteria:**   1. Experience in agricultural business or research and development. |

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| **Other Information:** |
| **How to Apply**  Please apply for this position online at <https://jobs.csiro.au/> and enter requisition number **59524**. Internal applicants please apply via ‘Jobs Central’ in SAP (click ‘Recruitment’)  Please load your CV and cover letter which outlines your motivations and suitability for the role (paying particular attention to the essential requirements outlined above). Note this is a re-advertisement of Position 58174. Previous applicants have been assessed and are not encouraged to re-apply.  If you experience difficulties applying online call 1300 984 220 for assistance. Outside Australian business hours please email: [csiro-careers@csiro.au](mailto:csiro-careers@csiro.au).  **Referees**: Please provide contact details of two previous supervisor or academic/professional referees in your resume/CV.  **Contact:** If after reading the selection documentation you require further information please contact:  **Mr Andrew Chalmers**via email: [Andrew.Chalmers@csiro.au](mailto:Andrew.Chalmers@csiro.au) or telephone: **02 6246 5003**  Please do not email your application directly to Mr Chalmers. Applications received via this method will not be considered.  **About CSIRO**  Australia is founding its future on science and innovation. Its national science agency, the Commonwealth Scientific and Industrial Research Organisation (CSIRO) is a powerhouse of ideas, technologies and skills for building prosperity, growth, health and sustainability. It serves governments, industries, business and communities across the nation.  Find out more! [CSIRO](http://www.csiro.au/).  **Our commitment to you**  We work flexibly at CSIRO, offering a range of options for how, when and where you work. Talk to us about how this role could be flexible for you. We emphasise an individual’s growth and development which is supported by interacting and learning from world leading scientists and engineers, who provide the opportunity to challenge, transform and innovate new ideas.  Find out more! [Balance](https://www.csiro.au/en/Careers/The-CSIRO-Experience/Balance) |