## Sample form, not for offline completion.

Visit https://riseaccelerator.awardsplatform.com to apply.









# RISE Accelerator Round 3, Renewable Energy

Only **Australian organisations** are eligible to apply for RISE Accelerator Round 3.

**Note:** This application is for the first stage of the program, called the Discovery Phase. Organisations selected for this phase are not guaranteed entry into the second phase, the Pilot Phase. Advancement to the Pilot Phase will be based on meeting performance milestones during the Discovery Phase, with successful organisations being selected by an assessment panel. For more details, please refer to the RISE Accelerator Program and Grant Guidelines.

### To apply:

- Start the form by entering your Organisation name.
- Tabs 1. Start here and 2. Eligibility Assessment must be completed to progress to the full application form.
- You can save your progress and return to edit your application at a later time. Once you submit your application form, it is final and no further changes can be made.

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Organ	isation	ivame

You must complete the eligibility assessment before progressing to the application form. It is important that you have read the full Eligibility Criteria and FAQs before commencing this section.

If you don't comply with all of these requirements you won't be able to progress to the full application form.

#### **Eligibility Criteria**

Startups or SMEs considering applying for the RISE Accelerator must meet the following eligibility criteria:

- be incorporated in Australia with ABN and ACN or an incorporated trustee applying on behalf of a trust
- have not had revenue of more than A\$20 million or equivalent in any of the last three financial years
- be registered for GST in your country of incorporation

- have, or be actively developing, a technology or solution that aligns with one or more of the RISE Accelerator challenge statements
- have a solution at TRL 7 or higher. We may consider solutions at TRL 5-6 that have clear potential to rapidly advance through expansion into India or Australia.

#### Other considerations

We support and value applications with gender, cultural and regional diversity. We encourage applications from female and regional applicants and, in Australia, First Nations and migrant founded businesses.

#### Who is not suitable

The RISE Accelerator program is not suitable for startups and SMEs who:

- are not considering expanding into India
- are already actively exporting
- have a solution at TRL 4 or lower.

  If you require more information before commencing an application, Contact Us and/or visit the FAQs.

After answering all eligibility questions, you must click the 'Check Eligibility' button to be able to unlock the rest of the form.

E1. Are you an Organisation incorporated in Australia with an ABN and ACN or an incorporated trustee applying on behalf of a trust?
○ Yes
○ No
E1a. ABN number
E1b. ACN number
E2. Is your Organisation headquartered or domiciled in Australia?
○ Yes
○ No
E3. Is your Organisation registered for GST in Australia?
○ Yes
○ No
E3a. GST registration number
E4. Can you confirm your Organisation has not had revenue of more than A\$20 million in any of the last three financial years?
○ Yes
○ No

E5a. Select the <b>technology readiness level (TRL)</b> that best describes your technology or solution.
○ TRL 1: Basic Research
○ TRL 2: Applied Research
TRL 3: Critical function or proof of concept established
TRL 4: Lab testing/validation of prototype component or process
TRL 5: Laboratory testing of integrated/semi integrated system
TRL 6: Prototype system verified
○ TRL 7: Integrated pilot system demonstrated
TRL 8: System incorporated in commercial design
TRL 9: System proven and ready for full commercial deployment
Please note:
<ul> <li>TRLs 1-4 are not eligible for the RISE Accelerator program.</li> <li>If you selected TRL 5 or 6, you must clearly indicate your potential to rapidly advance your technology or solution through expansion into the target market.</li> <li>For more information, see <u>TRL levels in more detail</u>.</li> </ul>
E5b. Briefly justify your selected TRL level
If you are eligible, your answer will be included as part of the assessment.
E6. Does your technology/solution align to the RISE Accelerator challenge statement?  Yes
○ No
For more details about challenge statements, please visit <u>Round 3 challenge area</u> .
I confirm I meet the requirements for the RISE Accelerator program and am eligible to progress to the application form.
CLICK 'CHECK ELIGIBILITY' BUTTON BELOW TO PROCEED.
Please email <u>RISEaccelerator@csiro.au</u> if you have double checked the eligibility criteria and FAQs and still require further information or clarification.
In this section, we require some basic information about you and your Organisation.

## **Key contact details**

1. Title Miss Ms Mrs Mr Dr Professor First name and surname Preferred name (optional) Position/Role in Organisation Phone contact **Organisation details** 2. Registered Organisation Name Organisation Trading Name (if different to Registered Organisation Name) (optional) Primary email address Note: we will only use this email address to correspond with you. Website (If your Organisation does not have a website, put N/A)

3. Date of Organisation incorporation	
ganisation address	
4. Number & street name	
burb, town or city	
stcode	
5. Number of employees (full time equivalent) working in your Organisation	
All questions are mandatory unless marked as 'optional'.  Please note: word limits (both minimum and maximum) apply. Please be succinct in your responses.  Your answers will be shared with local and international assessors, including CSIRO, AIM, and RISE Accelerator partner organisations.	
echnology, Innovation and Alignment to Challenge	
tatement	
<b>ction 1</b> is section is focusses on your technology/solution and alignment with the RISE Accelerator challenge statement.	
u should demonstrate this through identifying:	
a clear value proposition for the technology/solution including whether it's potentially disruptive ownership of IP or right to commercialise your technology/solution	
how your solution aligns to the RISE Accelerator Challenge Statement/s, and its potential for social, economic or environmental impact in India, Australia, and globally.	
is section is worth 35% of your overall assessment score.	
o not include sensitive commercial or confidential information in your answer.	
ime of technology/solution 25 w	vords

to have.	words
Do not include sensitive commercial or confidential information in your answer.	
Optional: include a link to a video showcasing your technology/solution, if available. This will be supplementary to your applications of the supplementary to your applications.	ation.
Describe the intellectual property/patent status of your technology/solution.	250 words
If your organisation owns or is securing IP for your technology, provide key dates and registration details. If not pursuing IP r briefly explain why.	egistration,
If your technology is licensed from another organisation, explain the terms of the license.	
How might we diversify clean energy supply chains and accelerate the energy transition?	
Does your technology or solution address one or more of these challenge statements? (Check all that apply)	
Can you advance clean and renewable energy critical mineral and materials processing, recovery and or reuse?	
Can you advance designs, technologies, components, infrastructure or manufacturing pathways for enhanced performance, durability and lifespans?	
Can software, hardware and or digital systems enhance the manufacturing, asset management, storage and dep clean and renewable energy?	loyment of
How does your technology/solution address the RISE Accelerator Renewable Energy Challenge Statement, and what makes it distinct compared to existing alternatives in the market.	t 250 words

For full details about challenge statements, please visit  $\underline{\text{Round 3 challenge area}}$ .

# **Commercialisation and Market**

This section explores the commercial readiness of your technology/solution for cross-border expansion, the competitive landscape and market potential.

You should demonstrate this through identifying:

- addressable market size and value for the technology/solution in India/Australia/globally
- awareness of target customer base, the competitive environment and potential obstacles to cross-border commercialisation.

This section is worth 30% of your overall assessment score.

	<b>*</b>
CRL 1: Basic value proposition of technology identified	
CRL 2: Business concept formulated with potential applications	
CRL 3: Business plan validated with proof-of-business-case	
CRL 4: Minimum viable product completed and pilots initiated	
CRL 5: Minimum marketable product and operational processes validated	
CRL 6: Minimum marketable product deployed in the market with operating revenue targets	
CRL 7: Matured product design and marketing strategy validated	
CRL 8: Matured product deployed in the market with targets achieved	
CRL 9: A trusted solution and a successful business model established	
What challenges do you expect to encounter in commercialising your technology/solution in the target market or globally?	250 words
globally?	words
- · · · · · · · · · · · · · · · · · · ·	words
globally?  Include specific obstacles or scenarios that relate to your solution that would impact the commercialisation or piloting of you	words
nclude specific obstacles or scenarios that relate to your solution that would impact the commercialisation or piloting of you echnology if not addressed or mitigated.	words
clude specific obstacles or scenarios that relate to your solution that would impact the commercialisation or piloting of you echnology if not addressed or mitigated.  To not include sensitive commercial or confidential information in your answer.  Provide a value proposition statement that succinctly positions your technology for its target customer/market.  What are your cross-border expansion aspirations? Explain your rationale regarding India as a market for your	words ur 50 wor
nclude specific obstacles or scenarios that relate to your solution that would impact the commercialisation or piloting of you echnology if not addressed or mitigated.  Do not include sensitive commercial or confidential information in your answer.	words ur 50 wor

Describe how you have identified the target market and its size including referencing reports, published data sources or market research that form the basis of your response.

# **Financial Positioning**

This section explores how your Organisation is financially positioned.

You should demonstrate this through identifying:

- that the Organisation has sustainable revenue or other funding for the next 12-24 months and that funds can be allocated for international expansion
- a compelling rationale for cross-border expansion into India, now.

This section is worth 20% of your overall assessment score.

How is your Organisation currently funded?	
☐ Bootstrapping	
Recurring revenue	
Seed funding	
Corporate/Venture capital	
Angel investors	
Debt funding	
Government grants	
Friends/Family	
Crowdfunding	
Other	
Outline your organisation's funding for the next 12-24 months, detailing capital raises, funding sources or avenues secured and/or planned, and specify the funds available or allocated for international market development?	250 words
Provide your Organisation's most recent full financial year sales revenue figure (in nearest AUD)	
Describe the current stage of commercialisation and related sales revenue in your <i>domestic</i> market.  If revenue has not yet been generated, provide the timeline for your market launch.	250 words

# **Team and Capabilities**

In this section, we require some information about the capabilities of your team and capacity to participate in the RISE Accelerator.

You should demonstrate this through identifying:

- that the Organisation has sufficient people and capacity to fully participate in the Program and undertake pilot activities while conducting business as usual
- any evidence of team experience in developing international markets and in commercialisation.
- whether the Organisation is:
  - regionally based and/or
  - First Nations, migrant or female owned, founded, and or led.

This section is worth 15% of your overall assessment score.

Outline the key team members' expertise noting any international markets and commercialisation experience. How will your organisation manage daily operations during the RISE Accelerator program and how will it manage cross-border markets?	300 words
Cross-border markets:	
Provide a succinct description of key team members expertise, including those who would likely participate in RISE Accelerate	or
activities. How would your Organisation manage day-to-day operations and other business priorities during the Program if selected?	
Is the Organisation regionally based and/or First Nations, migrant or female owned, founded or led? (optional) If yes, please select which ones apply.	
Regionally headquartered	
First Nations owned/founded/led	
Migrant owned/founded/led	
Female owned/founded/led	
Note: your responses may be explored/validated at interview stage.	
Other	
Please ensure you have read the RISE Accelerator <u>Privacy Statement</u> before submitting your application.	
Upload your corporate presentation or pitch deck with a maximum of 10 slides/pages and no more than 5MB in size. Remember – you should not include sensitive commercial or confidential information in your answer.	
Allowed file types: pdf, pptx and ppt	
Only attach the requested document. We will not review any additional information beyond what is specifically requested, nor found on slides or pages exceeding the specified limit.	· conten
Include slides that cover the following topics:	
<ul> <li>Overview of your organization</li> <li>Value Proposition</li> <li>Target Market</li> <li>Impact</li> <li>Business Model</li> <li>Traction</li> <li>Team</li> </ul>	
Upload your financial statements (profit and loss, and balance sheet) for the most recent full financial year.	
Allowed file types: doc, docx, pdf, xls, xlsx	

It is mandatory to upload the financial statement for the most recent financial year. If you wish, you may also upload statements for up

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to two additional financial years.

## **Declarations and acknowledgments**

How did you find out about the RISE Accelerator Program?

•
RISE Accelerator subscriber mailing list
RISE Accelerator website
AIM website
CSIRO website
CSIRO newsletter
Social media
Industry website or newsletter
Referral from CSIRO/AIM employee
Referral from RISE alumni
Referral from an event
If you selected 'other', please specify. (optional)
Have you previously or are you currently participating in a CSIRO-led or funded program?  CSIRO Kick-Start  Innovate to Grow  ON Prime  ON Accelerate  Indo-Pacific Plastics Innovation Network (IPPIN)
☐ Other
Not undertaken any CSIRO led programs
Privacy Statement & Consent  I agree to the collection, use and disclosure of my personal information, including my sensitive information, in the ways described in the RISE Privacy Statement. I have obtained consent from any other people whose personal information is included in this application and in any documentation submitted in connection with this application, and let them know that the RISE Privacy Statement is available at <a href="https://riseaccelerator.org/privacy-statement/">https://riseaccelerator.org/privacy-statement/</a>
I confirm I have obtained all necessary permissions, consents and approvals in relation to the information disclosed in or in connection with this application.
I confirm that I and all potential nominated participants are aged over 18.
I agree to the use of images, audio and/or video recordings taken during the program being used for promotional and social media purposes.

I agree to the disclosure of my personal information, including my sensitive information, to CSIRO, AIM, Good Grants,
Practera, relevant Australian government entities (including AusTrade and DFAT), suppliers, mentors, corporates, sponsors
and industry partners. I understand that disclosure to AIM and overseas suppliers, mentors, coaches, corporates, sponsors and industry partners will require disclosure of my personal information to entities based outside of Australia. I acknowledge that after being disclosed to overseas entities, my personal information may no longer be subject to the requirements of the Privacy Act 1988 (Cth).
I would like to receive updates on future programs and news from CSIRO (optional)
I declare that I am authorised to submit this form on behalf of the Organisation and acknowledge that this is the equivalent of signing this application.